

Keep Abreast with Crucial Law Changes & Legal Requirements
to Avoid Mistakes and Make a Smart Move in the Thai Land & Property Market

28-29 August 2008 * Centara Grand at CentralWorld, Bangkok - Thailand

LAND & PROPERTY LAW IN THAILAND 2008

- ✓ Invest in this event to understand legal requirements to avoid mistakes
- ✓ Update key industry trends to explore opportunities
- ✓ Network with experienced practitioners who are keen on this promising sector



Keynote Address

'BANGKOK CITY DEVELOPMENTS AND POLICY'

by Dr. Pongsak Semson (Invited)

Permanent Secretary

Bangkok Metropolitan Administration

Timely Issues to be Addressed at This Year's Event:

Policy Updates:

- Legal and tax policies to stimulate real estate industry
- Developments and trends of **transportation infrastructures** in Thailand
- **Industrial estates**: directions to strengthen industrial development & promotion

Industry updates:

- Opportunities and attractiveness of **residential and commercial properties**
- Business opportunities and legal concerns for investing in real estate in **tourist markets**

Recent Legal Updates:

- **Foreign Business Act (FBA) & Land Act** and implications on investing in land & property
- Principles of **Environmental Impact Assessment (EIA)** for real estate projects
- Procedures and practical concerns after the amendment of the **Building Inspection Act**
- **Condominium Act** - Practical concerns and necessary preparation for developers
- **Escrow Business Law** and its benefits to the land & property industry

Crucial Transactional Strategies:

- **Property tax planning**: how to plan for long-term benefits
- Crucial legal concerns in making **property sales / purchase contracts**
- Frameworks for **foreign joint venture & acquisition deals** in Thai property

Investment Updates:

- **Opportunities and constraints** in Thailand's property investment sector
- **Real Estate Investment Trusts (REIT)** - opportunities in Thai market

All presentations will be in English.

Panel of High Profile Speakers:

Senior Government Officials:

- Dr. Kasemsun Chinnavaso, Secretary – General
The Office of Natural Resource and Environment Policy and Planning (ONEP)
- Dr. Verapong Chaipern
Acting Deputy Governor (Industrial Port)
Industrial Estate Authority of Thailand
- Mr. Roensak Tongsom
Director of Transportation Development System Division
Office of Transport and Traffic Policy and Planning

Industry Practitioners & Experts:

- Assoc. Prof. Manop Bongsadatt
Housing Development Department
Faculty of Architecture, Chulalongkorn University
- Mr. Nigel J. Cornick, Chief Executive Officer
Raimon Land Public Company Limited
- Mr. Phanom Kanjanathiemthao, Managing Director
Knight Frank Chartered (Thailand) Co., Ltd.
- Mr. Simon Landy, Director
Colliers International Thailand
- Mr. Dexter Norville, Head of Estate Management Service
Jones Lang LaSalle (Thailand) Ltd.
- Mr. Phusit Srisuwanunt
Assistant Construction Director
Unitrio Technology Co.,Ltd.

Experienced Legal Experts:

- Dr. Ulrich Eder, Manager
Rödl & Partner Ltd.
- Mr. Stephen Frost, Director
Bangkok International Associates Ltd.
- Mr. Marcus Clark, Partner
Siam Premier International Law Office
- Mr. Desmond Hughes, Partner
Belmont Limcharoen International Law Firm
- Mr. Paul Ashburn, Senior Tax & Legal Service
BDO Richfield Advisory Ltd.
- Mr. Archava Smuthranond, Partner & Executive Director
Legal Advisory Council
- Mr. Preeda Meksrisuwan, Senior Associate
Baker & McKenzie Ltd.
- Mr. Narit Direkwattanachai, Principal
Narit & Associates

Organized by:

The Asia
BUSINESS
FORUM

www.abf-asia.com

Official Media Partners:

Tropical Living
IN THAILAND

PROPERTY
REPORT

B&I

PROPERTY
REPORT
THAILAND

Online Knowledge Partner:

REIDIN
Emerging Markets
Real Estate Information

SALES / PURCHASE CONTRACTS

11.15

CRUCIAL LEGAL CONCERNS IN MAKING PROPERTY SALES / PURCHASE CONTRACTS AND OPERATIONS IN REAL ESTATES

- ✓ Understanding relevant legal framework when making sales/ purchase contracts
- ✓ Examining different forms of sales/ purchase contracts and how to use them correctly
- ✓ Special considerations to make in sales/ purchase contracts when there is a foreign contractual party
- ✓ Common mistakes to be avoided

**Mr. Narit Direkwattanachai, Principal
NARIT & ASSOCIATES**

Mr. Narit Direkwattanachai practices in the areas of Corporate & Commercial, M&A, Tax, and Real Estate & Construction. Mr. Direkwattanachai earned a bachelor of laws (1st class honors) from Chulalongkorn University, a master of law (Chevening Scholar) from the University of Cambridge, UK and an MBA in Finance (GRSP Scholar) from the Georgia Institute of Technology, USA. In connection with the real estate practice, he has dealt with property developers, investors and contractors on a wide variety of issues, including construction agreements, foreign investors' acquisitions of interest in real estate projects, structuring foreign acquisitions of land, leasehold, real estate tax planning, real estate finance and construction disputes. Prior to establishing NARIT & Associates, he worked with Baker & McKenzie, Bangkok office, Baker & McKenzie, Sydney office, and the Investment Banking Group of DBS Bank, Singapore.

Mr. Narit Direkwattanachai can be reached at narit@naritlaw.com