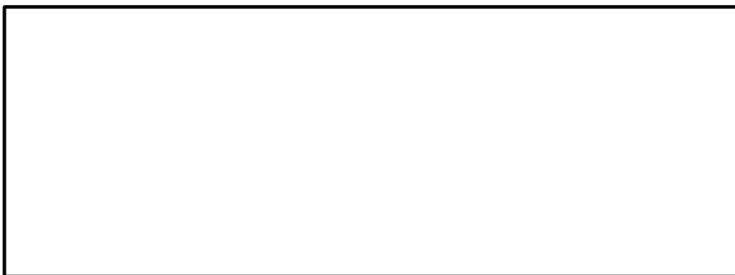


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Legal and Tax Strategies for Successful Joint Venture

Friday, 1 July 2011
Sofitel Centara Grand
Bangkok

Presentation will be in English

Narit Direkwattanachai, LLM (Cambridge)

Founder/Principal at **NARIT & ASSOCIATES**

A one day seminar focusing on the legal and tax issues crucial to the development and management of joint ventures in Thailand.

Participants in the **Joint Venture Planning Seminar** will learn strategies and resources required to confidently deal with joint venture business arrangement, including:

- ✓ How to identify the driving force behind a joint venture
- ✓ The kinds of projects that make sense for joint ventures
- ✓ How to manage the risks of joint ventures
- ✓ Business entities commonly used in a joint venture
- ✓ Legal issues at the pre-contract stage
- ✓ Key features of the joint venture agreement
- ✓ Tax consequences of the profit sharing arrangement
- ✓ How to deal with the double taxation of a joint venture
- ✓ Efficient exit strategy for joint venture



BOOK NOW!

**SAVE
10%**

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(Book & Pay by May 27, 2011)
or booking for 2 or
more delegates

EASY WAYS TO BOOK

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SEMINAR PROGRAM

0830 REGISTRATION & MORNING COFFEE

0900 WHY AND HOW DO YOU JOINT VENTURE?

- What kinds of projects that make sense for joint ventures?
- Making the decision to joint venture
- How do you find the right partners?
- What are the "red flags" when assessing potential partners?
- Types of joint ventures in Thailand
- Joint Venture, Consortium and Strategic Alliance

1015 MORNING REFRESHMENT

1030 KEY LEGAL ISSUES AT PRE-CONTRACT STAGE

- Necessity and advantages of Nondisclosure Agreement (NDA) and Memorandum of Understanding (MOU)
- Bidding conditions and formation of joint ventures
- Negotiation and disclosure
- Reducing risk through effective due diligence

1145 LUNCH

1245 CREATING EFFECTIVE JOINT VENTURE AGREEMENT

- Nature of business to be conducted
- Contribution by the parties
- Key features of the joint venture agreement
- Unincorporated vs. incorporated JV agreements
- Termination mechanisms

1400 AFTERNOON REFRESHMENT

1415 UNDERSTANDING TAX IMPLICATIONS IN JOINT VENTURE

- Tax implications of the choice of the joint venture entity
- Elimination of economic double taxation
- Fiscal consequences of taking over existing entities
- Profit sharing and tax deductibility

1530 Q&A and COURSE ROUND-UP

For more details on our seminar, visit www.naritlaw.com/events-thailandlegal.htm

In order to get into a new market or capture a new business opportunity, collaboration with other companies in form of a joint venture or alliance becomes increasingly important. By collaborating with each other, companies can share (split) costs, reduce risks, bring in necessary expertise and hopefully increase profits. Apparently, the union of capital, expertise and connections in a joint venture can generate large rewards and mitigates the risks for all the partners if the joint venture is properly structured and managed.

Our one day **Joint Venture Planning Seminar** is designed to help those responsible for developing or managing joint ventures gain a better understanding of legal and tax strategies for creating a successful joint venture in Thailand. The seminar will provide a comprehensive examination of the issues that often arise in the formation and operation of joint ventures in Thailand and an in-depth discussion of the key legal and business terms found in joint venture agreements. The goal of our seminar is not to impart technical legal and tax skills, but to enhance the judgment which participants will bring to their responsibilities in developing or managing joint ventures.

Don't miss this opportunity. Register now to secure your seat !

Who Should Attend

CEOs/Presidents/MDs/GMs
Business Development Executives
Project Managers
Project Owners
Contract Managers/Administrators
Contractors and Subcontractors
Construction Managers
Equipment & Material Suppliers
Developers
Legal Counsels/Lawyers
Investors

About The Speaker

NARIT DIREKWATTANACHAI, the founder and principal of NARIT & Associates, is an attorney specializing in corporate & commercial, tax and commercial disputes. Narit regularly serves clients on acquisitions/sales of local companies, formation of JV companies, investment/divestment, international sales, distributorship, franchise, cross border tax planning, transfer pricing, remittance of profit, shareholders/partners disputes and other commercial disputes. His client list includes publicly held companies (or their Thai subsidiaries) listed in New York Stock Exchange, Frankfurt Stock Exchange, Tokyo Stock Exchange, Singapore Exchange, and Stock Exchange of Thailand, Thai subsidiaries of multinational corporations, Thai owned companies and foreign investors.

Narit holds an LLB (1st class HON) from Chulalongkorn University, an LLM from Wolfson College, the University of Cambridge, England, and an MBA in finance from the Georgia Institute of Technology, Atlanta, Georgia, USA. Narit commenced his legal career at Baker & McKenzie, Bangkok office. He also worked at Baker & McKenzie, Sydney office, Australia and the Investment Banking Group - Telecom, Media and Technology at DBS Bank, Singapore.

Course Fees

EARLY BIRD (PAYMENT BY MAY 27, 2011)

MULTIPLE BOOKING (MIN 2)

Course Fee Baht 8,000

FULL PRICE

Course Fee Baht 8,000

ALL PAYMENT MUST BE RECEIVED IN ADVANCE OF THE EVENT

SAVE 10%

for early bird rate or booking for 2 or more delegates

7,200